

Accruent Solutions for Telecom

**GROW YOUR TELECOMMUNICATIONS BUSINESS
EFFICIENTLY AND EFFECTIVELY**

Telecom organizations lose millions of dollars each year between lagging project completion timelines, wasted resources and inaccurate payments on leases.

“Telecom companies with tens of thousands of sites and assets use Accruent to manage the entire lifecycle of their owned or leased infrastructure.”

As a telecommunications industry professional, you strive to stay at the forefront of a dynamic, ever-evolving industry. Between technology innovations and network upgrades, telecommunications professionals are in a constant state of change in order to support these needs. Projects - big and small - are continually introduced and budgets are often exceeded because of the overwhelming state of prioritization and workflow inefficiencies.

Unlike home-grown systems that piece together various point-solutions or bulky ERP systems that are not tailored to your specific requirements, Accruent provides a configurable solution to shape, drive, manage and control your business. Whether you are a tower company looking to unify all operational data to your sites, or a network operator seeking to manage the thousands of leases in your portfolio, or a service provider aiming to increase SLA compliance, Accruent has the scalable solution you need to grow your business.

Operational Efficiency

Customer satisfaction is essential to retaining and growing revenue for any organization. For telecom companies in particular, dissatisfied customers directly impact the bottom line. Whether it's an operator's end-customer or an operator attempting to colocate on a tower, due to the highly competitive nature of the industry, organizations must maintain tight controls on operations to safeguard against customer churn.

Resource Optimization

In a high-velocity industry, allocating resources appropriately can be complicated when you have competing factors and business objectives to consider. Proper prioritization of technician skills against geographic proximity, schedule availability and inventory considerations, is key to optimizing resources efficiently.

Data Integrity

When data is stored in many disparate systems, inaccuracy and human error are inevitable. In order to get a clear picture of financial and operational performance, you need a centralized repository for information to provide a single source of truth across all stages of your operational lifecycle.

INFRASTRUCTURE LIFECYCLE MANAGEMENT

Site and Asset Management

Telecom companies with tens of thousands of sites and assets use Accruent to manage the entire lifecycle of their owned or leased infrastructure. From site selection to construction, maintenance to

decommission, Accruent helps you manage your site operations while anchoring all asset, project and lease information back to your sites, so you can quickly understand site operations and profitability.



PROJECT MANAGEMENT

Project Management

Compress project schedules and budgets by streamlining your operations to scale as your company grows. Whether it's a new tower build or 4G LTE, 5G, or IoT driving project demand, Accruent's project management solution for telecom empowers managers to oversee all projects, tasks and milestones in a single system. Improve project consistency and completeness, forecast project timelines and increase accountability to meet SLAs.



FIELD WORKFORCE MANAGEMENT

Schedule & Dispatch Management

Accruent's field workforce management solution uses an advanced algorithm that optimizes workforce scheduling based on configurable priorities and business objectives. Relieve administrative burden by automating the scheduling and dispatching of your technicians, and handle exceptions with manual intervention when necessary.

Parts & Inventory Management

Make smarter purchasing decisions and keep track of assets by monitoring your warehouse and vehicle inventories. Maintain a single source of truth for your inventory so you don't waste precious time and resources on unnecessary trips because the technician doesn't have the parts needed to complete the work.

Mobile Application

With Accruent's field workforce management solution, field technicians can view and submit their scheduled tasks in real time via a mobile application, without interrupting their workflow. The solution works with or without internet connectivity, so technicians don't have to worry about losing data that they input in the field.

LEASE MANAGEMENT

Lease Administration

Managing hundreds, if not thousands, of real estate and equipment leases can become nearly impossible when it comes to tracking rent escalations and renewal dates. For lessors and lessees, Accruent's lease management solution helps telecom companies gain clarity into rent payments and collections, key clauses and terms, and amendments.

Lease Accounting

With the recent updates to the FASB and IASB lease accounting standards, telecom companies are experiencing a substantial impact to their lease management processes. Accruent's lease management solution for telecom can manage both real estate and equipment leases under FASB ASC 842 and IASB IFRS 16 regulations.



Contact Accruent Today to Get a Demo and Learn More

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SHAPE

DECADES → YEARS



DRIVE

ANNUAL → QUARTERLY GOALS



MANAGE

MONTHLY → WEEKLY → DAILY



CONTROL

HOURS → MINUTES → SECONDS

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| <p>Our Solutions</p> | <p>Capital Planning Market Planning Resource Planning</p> | <p>Lease Accounting Project Management Space Planning Site Selection</p> | <p>Lease Administration Facility & Asset Management Space Management Energy & Sustainability</p> | <p>Field Service Management Industrial IoT</p> |
| <p>What We Deliver</p> | <p>SHAPE physical resources strategies that ensure delivery of the company's mission</p> | <p>DRIVE procurement and construction activities that bring the strategy to life</p> | <p>MANAGE service delivery through operations, maintenance and compliance</p> | <p>CONTROL activities for occupants, mobile workers and IoT devices in real time</p> |
| <p>Smart Integration Integration across the full lifecycle</p> | | <p>Business Analytics Insights across the full lifecycle</p> | | <p>Deep Domain Expertise Capabilities across the full lifecycle</p> |

About Accruent

Accruent is a global software company that helps organizations achieve superior performance by transforming how they manage their physical resources. Its innovative, industry-leading cloud-based software and services enable organizations to optimize all stages of asset management from capital planning through to IoT-based monitoring and control. With a proven track record across two decades, Accruent has created the only integrated SaaS-based framework and reporting platform for full lifecycle physical resource management. Over 7,000 global customers depend on Accruent solutions to drive out hidden costs, extend asset lifecycles, protect their brands, ensure compliance and deliver on the missions of their organization. Headquartered in Austin, Texas, Accruent operates in 149 countries serving customers in government, healthcare, education, retail, telecommunications and manufacturing.